FHI 360 WORK-BASED LEARNING MANUAL: A HOW-TO GUIDE FOR WORK-BASED LEARNING

LISA JOHNSON, ROBIN WHITE, IVAN CHARNER, JAMES COLE, AND GAIL PROMBOIN
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FHI 360 is a nonprofit organization dedicated to improving lives by developing, implementing and evaluating locally driven integrated solutions to health, education, economic development, environment and civil society challenges. Our domestic education work focuses on improving educational opportunities for youth through services that include program design (e.g., the creation of models, protocols, tools and materials), project management, professional development, school-based coaching, creation of local and national networks, and collective impact and program evaluation. We have worked at the intersection of schools and communities for nearly 40 years, solving critical issues in education, health and youth development through projects in 48 states and with more than 400 school districts. Our staff are experts in education, health services, youth development, gender, school improvement, nutrition, communications, research and evaluation, technology and advocacy.

wbl.fhi360.org
Contact: NIWL@fhi360.org
4. College and Career Fairs

4.1 Overview

What Are College and Career Fairs?

College and career fairs are career awareness activities that expose students to a wide range of careers and colleges. These events typically bring multiple employers and colleges into one large space where each exhibitor has a table or booth at which to showcase options for students. Since most colleges participate in college fairs as part of their regular recruitment functions, the focus of this chapter is on working with employers to participate in career fairs. When planning a college fair or a combined college and career fair, the best contacts at colleges will be the recruitment or admissions staff. Colleges are usually well-equipped to provide an informative exhibit without much help from the WBL coordinator.

Fairs provide students with opportunities to learn about a wide variety of potential career paths and postsecondary options and help them identify career interests that warrant further exploration. They also help students learn about the high school courses required to enroll in college and/or prepare for specific occupations. Although often focused on either college or careers, fairs that combine the two may enable students to connect learning about careers with learning about how to access the education and training required for those careers.

The students’ primary roles are to interact with adults and ask questions that will help focus their future career exploration activities. They may also collect brochures or other informational handouts that can be used to stimulate family and school discussions about education and career planning.

Which Students Participate in College and Career Fairs?

While college and career fairs are typically offered to students in the 7th through 12th grades, expectations for student outcomes and the content presented by employers and colleges should be relevant to the age of participating students. Fairs attended by middle school students should offer broad information about careers, while fairs attended by high school students should provide more detailed information about specific careers and the education and other requirements for them.

How Are College and Career Fairs Structured?

A college and career fair might be planned for a single school or for multiple schools in a region. A larger fair would be a more efficient way for employers and colleges to reach more students, but it would require a larger venue and transportation for students. In rural areas, a fair for multiple schools would require transportation over longer distances. The WBL coordinator should weigh the trade-offs before deciding whether to plan a single regional fair, a fair for a few schools in the same area, or one for each school.

College and career fairs typically last from several hours to a full day; some extend into the evening to facilitate attendance by parents. The format can vary based on the age of participating students and the context in which the fair is offered. Some fairs include breakout sessions that highlight specific careers, education/training programs, or industry trends, while others simply host a broad array of college and employer representatives. Some fairs have employer booths and college booths in separate rooms; others have them together in one room. Often, students are scheduled to arrive at the fair in “shifts” to prevent overcrowding and provide each group time to interact with the exhibitors.

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1When used in this manual, the term college includes two- and four-year colleges and universities, technical schools, certificate or licensure programs, and apprenticeships.
While each fair should be tailored to local context, needs, and resources, a sample agenda for a fair could include:

- Introduction/overview sessions for students and employer and college representatives
  - Student and employer overviews should be conducted separately, but both should cover what the day will look like, what is expected of them, the location of restrooms and refreshments (if provided), and the schedule for breakout sessions (if any).
  - The student overview could be done on the bus on the way to the fair (if it is off-campus) or in class the day before.
- Blocks of time for students to visit booths and/or breakout sessions
- Wrap-up/close of fair

Strategies to track and manage student participation at booths and in breakout sessions should be developed during the planning stages. Some fairs document student participation through stamps or signatures obtained at employer and college booths – like getting stamps in a “passport to the future.”

4.2 How to Implement a College and Career Fair

Successful college and career fairs require collaboration, communication, and preparation by multiple stakeholders. The process involves identifying planning and implementation partners; selecting an appropriate venue; developing and funding a budget; recruiting employer and college exhibitors; making logistical arrangements; collaborating with teachers to prepare students to learn and participate; and preparing employer and college representatives to communicate effectively with students.

The work involved in planning a college and career fair, whether it is for one school or several districts, can extend over several months. As noted in the Introduction, the following steps should be followed when organizing a college and career fair:

1. Identify the partners needed to assist with implementation. Typically, these will be district and school staff, representatives of employers or employer associations, and college representatives.
2. Consult with district and school staff to determine the scope of the fair (college, career, or both; one school, one district, or multiple schools or districts).
3. Working with school partners, identify a few options for the date of the fair and venues at which it could be held.
4. Draw up a tentative budget, which may include: facility rental; equipment rental (e.g., tables, chairs, and audio-visual or other equipment); transportation; and refreshments. Develop a strategy for securing the necessary funds (e.g., school or district budget, fees from exhibitors, sponsorships, or local philanthropies).
5. Solicit student, teacher, and counselor input on specific employers, careers, and colleges that are of greatest interest. Use this information to develop an invitation/recruitment list for the fair.
6. Recruit employers and colleges to participate in the fair. Employer and college recruitment can be slow and time-consuming; starting early is advisable.
7. Arrange student transportation, unless the fair will be held at a single school for only the students who attend that school.
8. Prepare students for the fair.
9. Prepare exhibitors for the fair and make sure that their needs are met.
10. Hold the fair and document it with photos, as appropriate.
11. Provide structured opportunities for students to reflect on their experiences.
12. Obtain evaluations from students and exhibitors.
13. Recognize participating stakeholders, especially sponsors and employers.
The following pages provide more detailed descriptions of steps for implementing a well-organized fair. These steps are presented in the form of a time line, starting six months before the fair. The time line is flexible and can be condensed, but proper planning is essential as there will be many details to manage.

4.3 Suggested Implementation Time Line

The WBL coordinator should refer to the overall WBL plan (see Introduction), if there is one, to ensure that the scheduling of the college and career fair is coordinated with the implementation of other WBL activities planned for the district or school. Employers, colleges, and school staff will appreciate it if the WBL coordinator initiates contact for the fair in that larger context.

The WBL coordinator is assumed to be the individual responsible for completing or assigning all the tasks listed below, except where noted otherwise.

Six months before the college and career fair

- Create a planning team. Members might include district or school staff, employers in the private, public, and non-profit sectors, representatives of employer associations, and college representatives. This team will: plan the event; assign responsibilities for various tasks associated with the fair; develop a budget and secure resources to fund it; determine who will staff the event; and participate in any follow-up necessary after the fair. The planning team should meet regularly (in person or by conference call) to make sure everyone is well-informed and on track. More frequent communication will take place among team members with respect to specific tasks.
- In partnership with school staff (e.g., counselors, career advisors, teachers, and administrators), determine which students, classes, or schools will participate in the fair.
- Determine whether providing breakout sessions for more in-depth presentations by some exhibitors is desirable.
- Based on the anticipated attendance, the number of likely exhibitors, and whether space is needed for breakout sessions, identify potential locations for the fair. The WBL coordinator should then follow up to investigate costs, availability, capacity, and other factors that would influence the choice of location. The location should provide an open space for exhibitor booths or tables. Spaces for breakout sessions should be nearby and large enough to accommodate special presentations for 15 to 30 students at a time.
- After consulting school calendars and checking with key employers and colleges, set a date for the fair and reserve the location. Assign specific tasks to specific team members, along with milestones and deadlines.
- Work with school staff to determine how they will obtain parent/guardian permission for students to register and participate in the fair and teacher permission to be absent from classes. Examples are provided in the Resources section, but the school should use the same forms it uses for field trips and the same process and deadlines for distributing and collecting the forms. The forms may need to be modified to include a release for photographic documentation of the fair.
• Consult with teachers, counselors, and career advisors to identify which employers and colleges are likely to be of greatest interest to students. These are the participants that will be targeted for the most vigorous recruitment and, if space for the fair is limited, will get priority for exhibit space. Send a “save the date” communication to these high-priority employer and college contacts.
• Use the WBL database and other sources (e.g., organizations like chambers of commerce, economic development agencies, workforce development boards, state departments of labor or commerce, and the personal networks of district and school staff members) to identify other employers to target.
• Solidify the final budget and secure funding commitments.

Four months before the college and career fair

• Begin outreach to employers and colleges, especially those identified to be of greatest interest to students, to build awareness of the upcoming fair and generate interest. Review the employer outreach section of the Introduction for useful tips.
  o Start with high-priority employers and others that have had successful experiences with WBL activities or have been well-received at past career fairs. A sample invitation email is included in the Resources section.
  o Meet with representatives of chambers of commerce, other industry and trade associations, and service clubs to talk about the fair and ask them to encourage their members to participate. Provide whatever information they need (e.g., newsletter article or draft email to members) to make it easy for them to help. The sample outreach materials in the Resources section can be adapted for this purpose. The WBL coordinator might offer to attend a meeting to provide additional information about plans for the fair.
  o Contact colleges that should be included in the fair.
  o Send information home with students for parent awareness and recruitment of additional employers.
• As employers and colleges respond to these contacts, secure their commitments to participate using or adapting the employer/college participation form in the Resources section.

Three months before the college and career fair

• Follow up on invitations, especially to the employers and colleges of greatest interest to students. Ask employers that have already committed to participating for help in recruiting others, using peer communication such as the example in the Resources section.
• Create a participant checklist to help employer and college representatives plan their exhibits for the fair. The Resources section includes a sample that can be adapted to local context and needs.
  o Communicate the schedule for the fair as well as the space and equipment that will be available to exhibitors and offer tips for how to engage with students during the fair. Give examples of hands-on activities or demonstrations that will expose students to work-related tasks.
  o Send the participant checklist to employers and colleges that have submitted participation forms. Offer to assist them in planning their exhibits.
• Continue employer and college outreach as needed until the high-priority exhibitors have responded and the available exhibit spaces are filled.
• Determine transportation needs and how they will be addressed (e.g., bus, parents, or others).
• Determine the number of volunteers needed for the fair and identify the responsibilities of each (e.g., assisting in set-up, serving as bus monitors, assisting students as they move through the fair, greeting arriving students and exhibitors, providing refreshments, taking photographs and videos, or helping with clean-up).
• (Teachers)² Introduce students to the college and career fair and begin to prepare them to get the most out of their participation through career research and college research.

² The term “teachers” should be taken to include counselors, career advisors, and other educators working directly with students.
Two months before the college and career fair

- Continue employer and college outreach as needed, using all the methods described earlier.
- Continue phone calls with participants after they have reviewed the resource materials to confirm their understanding of what is expected and to answer questions or provide advice.
- If breakout sessions will be offered, determine which exhibitors they should feature, invite them, and help them prepare. Breakout sessions are typically 30 minutes long for about 15 to 30 students and focus on high-need industries, high-need skills, workplace skills, education programs, etc. Work with presenters to build powerful and engaging presentations. Resource materials from the Guest Speakers chapter of the manual may be useful for this purpose.
- Determine how to manage students’ time throughout the fair to avoid too many or too few students in breakout sessions or visiting booths at the same time. Staggered arrival and departure times for groups of students are a typical way to avoid excessive congestion at the fair.
- Provide updates to teachers regarding confirmed employer and college participants, so that they can pique students’ interest and acquaint them with what they might learn.
- *(Teachers)* Continue preparing students using content listed above.

One month before the college and career fair

- Continue employer outreach and obtain additional commitments, as needed.
- Maintain contact with participants and continue to offer assistance with planning their exhibits. Gather information on any space or other requirements (e.g., electrical outlets, internet access) to make sure that they can be provided.
- Recruit staff and volunteers for the day of the fair. They may be school staff, parents, college students, or even high school students (as long as they still have time to participate in the fair).
- Develop student deliverables for participation in the fair. These may include passports to the future (see sample in the Resources section) to be stamped by employer or college representatives or other tools that encourage student engagement and facilitate tracking of students during the fair.
- Reach out to local media outlets that might cover the fair. These could include local and regional newspapers, radio and television news programs, and/or school publications.
- Have schools distribute required student registration, parent/guardian permission, and teacher permission for class absence forms and a list of participating employers and colleges to students. Include an invitation for parents/guardians to participate, if possible. School staff should determine the deadline for return of permission forms.
- *(Teachers)* Continue student preparation activities:
  - Have students conduct research on participating employers and colleges, with a special focus on those that align with their individual career interests.
  - Introduce students to informational interviews (see more in Chapter 5) to help them interact effectively with employer and college representatives.
  - Help students develop questions to ask employer and college exhibitors. For example, students might ask employer representatives about their job responsibilities, skill requirements, and what they like and dislike about their jobs. The students might ask college representatives about entrance requirements, costs, and the availability of programs related to specific careers.

Two weeks before the college and career fair

- Touch base with employer and college participants to answer questions and confirm all logistical information.
- Create and finalize a floor plan or diagram for the fair, assigning booths or tables to participants.
• Finalize assignments for staff and volunteers and define expectations for each assignment. It may be helpful to designate task leaders for jobs like set-up and clean-up.
• Confirm transportation plans.
• Confirm site preparation arrangements, including parking, tables, chairs, refreshments (if any), storage (for coats and exhibitor materials), table decorations (if any), internet access (if required), electrical outlets, etc.
• (School staff) Finish collecting registration, parent/guardian permission, and class absence forms.
• (Teachers) Continue preparing students for the fair by reviewing participating employers and colleges as well as past lessons.

One week before the college and career fair

• Reconfirm details for participating employers and colleges. Include information on how to contact the WBL coordinator and other key staff before and during the fair.
• Secure or create directional signage and decorations (e.g., balloons outside the doors to the event and signs with the agenda for the day and locations of specific exhibitors and breakout sessions).
• Review the fair logistics with the planning team, staff, and volunteers and make any needed adjustments. Make plans for communication on the day of the fair, using mobile phones or walkie-talkies.
• Remind media outlets that the fair is coming up, so they can plan coverage assignments. Make sure the media have an on-site contact (typically the WBL coordinator, but perhaps a district media relations person) to guide them to the most newsworthy exhibits.
• (School staff) Determine how to handle students who did not secure parent/guardian permission or class absence forms by the due date (e.g., attend a study hall or have special assignments for the time when other students will be at the fair).
• (Teachers) Continue student preparation activities:
  o Discuss appropriate student behavior and attire for the fair.
  o Distribute and review the questionnaires or forms students will be completing during the fair. (See Resources section for sample.)
  o Create and distribute schedules for the fair, including transportation arrangements. In some instances, schedules may be customized based on students’ selections of employer and/or college representatives they wish to meet and breakout sessions they want to attend. Schedules should be shared with the WBL coordinator and others involved in implementation.
  o Address any questions or concerns that students (or their parents) may have or refer them to the WBL coordinator.

One day before the college and career fair

• Send a final confirmation email to exhibitors, including logistical and contact information.
• Send a reminder to media outlets with specifics on location, schedule, notable exhibitors, what will be happening, and whom to contact on site.
• If possible, begin to set up for the fair, including technology resources, registration tables, directional signs, decorations, booths or tables, and breakout session rooms.
• (Teachers) Distribute the final list of participating employers and colleges, the locations of their exhibits, breakout session assignments, and a passport to the future or other tool to document the exhibits the students visit. (See sample passport to the future in Resources section.) Extra copies should also be available at the fair.

Day of the college and career fair

• Complete set-up work. Allow ample time to be ready before the start of the fair. Walk the space to identify and correct any problems.
• Gather staff, organizers, and employer and college representatives to share logistical information, introduce key contacts, and answer questions. Include details about post-fair clean-up as determined during planning process.
• Ensure that all students have transportation and that attendance is taken at the fair or on the bus to and from the fair.
• Greet media representatives and guide them to potential points of interest.
• Ensure that the assigned staff and volunteers perform the clean-up tasks assigned to them and that the space is left as specified in the rental contract.
• As employer and college representatives are leaving, thank them for participating and give them evaluation forms (sample in Resources section) to complete. Follow up by emailing the form.
• **(School staff)** Distribute evaluation forms to students as they leave the fair or on the bus.
• **(On-site staff and volunteers)** Direct students to appropriate booths or breakout sessions, maintain the schedule, answer questions, and document the fair with photos.

**One day to one week after the college and career fair**

• Send thank-you emails to employer and college representatives along with a reminder to return their evaluation forms; include a few highlights from student comments, photos, and media coverage.
• Collect and review evaluations completed by students, employer representatives, and college representatives.
• If negative feedback is obtained from evaluations, gather additional information and take appropriate action promptly. Capture this information for use in planning future fairs.
• Conduct a debriefing session with the planning team. Share all evaluation results and capture lessons learned for future college and career fairs.
• Follow up with media representatives who did and did not attend. Media outlets that did not attend may still publish news from the fair. Collect news coverage and distribute to participants. Also, share any media coverage with school districts, schools, and other partners. This information can be used for outreach in subsequent years.
• Follow up with any employers or college representatives who expressed interest in further participation in WBL activities.
• **(Teachers)** Conduct reflection activities in classes and compile students’ written reflections for dissemination.

**4.4 College and Career Fair Resources**

*Note: These forms can be printed with expanded space for written responses or adapted in other ways.*

**WBL coordinator:**
- Outreach email to employer/college
- Email for partners to forward
- Participation form

**Participants (employers/colleges):**
- Checklist/expectations
- Evaluation

**School:**
- Student registration form
- Parent/guardian permission form
- Teacher permission form for absence from class

**Student:**
- Passport to the future
- Evaluation
Sample Email to Employers and Colleges from WBL Coordinator

Good Morning,

My name is John Doe, and I work for the XYZ (district or school). We are planning a college and career fair for students (and parents, if applicable) from (names of schools) and are seeking employer and college representatives to showcase their organizations at the fair. Employers will be asked to provide information about the careers available in their industries, while college representatives will be expected to explain how their programs and degrees prepare students for careers. College and career fairs are very helpful to students as they build awareness of career options and plan the next steps for career exploration. They are part of a broader continuum of work-based learning opportunities that expose students to real-world careers. These activities help students set education and career goals and learn what it takes to prepare for the careers that interest them.

Here are some specifics about the college and career fair:

• (Date) from X:XX a.m. to X:XX p.m.
• ## #th- and #th-grade students from (schools)
• Location
• ## exhibit spaces available

Because of strong student interest in your (organization, college, industry, or occupation), we are especially interested in making sure that you reserve an exhibit space while it is still available. If you are willing to participate in the fair, we can work out the details together. Please contact me at (phone number) or (email) if you are interested. I have enclosed a participation form you can use to confirm your intentions.

If you are unable to participate in this year’s fair but would like to learn about other opportunities to work with students by being a guest speaker, hosting a workplace tour or job shadow, or providing internships, please contact me at your earliest convenience.

Thank you,

John Doe, Title
XYZ District or School
Contact information
Sample Email for Employers to Forward to Others

Good Morning,

My name is Jane Doe, and I lead the marketing and communications department for (Blue Star Telephone Company). (Blue Star) has been working with students from (XYZ district or school) for (how long?) and would like to encourage you to participate in a college and career fair for local students. We’ve found these fairs to be rewarding experiences for our employees as well as a good form of early recruitment for (Blue Star).

XYZ school district (or school name) is seeking employers to exhibit at the fair to help build student awareness of potential careers in your industry. This year’s fair will take place on (date) from X:XX a.m. to X:XX p.m. at (location). While participating in the fair represents a significant investment of time, it will be very valuable to students as they make choices about their future education and careers. It also will provide favorable exposure for your organization and the opportunities it offers. For more information, please see the attached participation form or contact (WBL coordinator name, email, and phone). (WBL coordinator name) will be happy to work with you to plan an interesting exhibit that will engage students and parents, showcase your organization, and provide a positive experience for your employees.

If you have questions, please feel free to contact (WBL coordinator name) or me at any time.

Thank you,

Jane Doe, Title
Organization
Contact information
College and Career Fair Participation Form (WBL coordinator to fill in own name and contact information)

XYZ district or school is hosting a college and career fair for #th- and #th-grade students from (school names) to learn more about potential careers and postsecondary education options. College and career fairs are an important component of a multi-year program that helps students learn about potential career opportunities and set goals for their future education and career preparation. (Name), the work-based learning (WBL) coordinator who is leading the planning for the fair, will be happy to work with you to plan an interesting and engaging exhibit.

Fair details:
- (Date) from X:XX a.m. to X:XX p.m. (Exhibitor arrival for set-up and briefing one hour before fair)
- (Location)
- ### #th- and #th-grade students
- Each booth for exhibitors will have a table use to provide information, demonstrations, hands-on experiences, handouts, or other features that will engage students.
- If you have any equipment, electrical power, or internet access needs, please list them below.

Please complete the following information and return it via email by (date). We will confirm receipt and send you more information about the fair. I will contact you to discuss plans for your booth.

<table>
<thead>
<tr>
<th>Employer/college:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Industry/education programs:</td>
</tr>
<tr>
<td>Main contact name:</td>
</tr>
<tr>
<td>Phone:</td>
</tr>
<tr>
<td>Logistical needs (electrical outlet, internet access, etc.):</td>
</tr>
<tr>
<td>Other comments:</td>
</tr>
</tbody>
</table>

Signature:

WBL coordinator name, phone, and email:

Your support of career awareness and exploration activities like this fair is a valuable complement to classroom learning and can make a real difference in the lives of our students. Thank you!
College and Career Fair Checklist/Expectations for Employers and Colleges *(Top section to be completed by WBL coordinator)*

To help you prepare, we have created the following checklist for planning your exhibit. Please contact the work-based learning (WBL) coordinator (name, email, and phone) with any questions. Thank you for participating in the (school or region name) college and career fair.

<table>
<thead>
<tr>
<th>Date:</th>
<th>Arrival time (one hour before fair begins):</th>
</tr>
</thead>
<tbody>
<tr>
<td>Location:</td>
<td>Departure time:</td>
</tr>
<tr>
<td>Where to park:</td>
<td></td>
</tr>
</tbody>
</table>

### Expectations:

1. Speak or meet with the WBL coordinator to discuss plans for your booth and details about arrangements, including tips for making your exhibit interesting and informative for the students. This usually takes 15-20 minutes.
2. Identify one or two representatives to attend the fair and staff your exhibit. It can be helpful if they are parents of adolescents or have facilitated similar discussions because they are likely to be more comfortable interacting with students.
3. Employer representatives should be prepared to talk about their industries and organizations, the career opportunities available, the preparation it takes to pursue them, hiring requirements, and compensation.
4. College representatives should be prepared to talk about admissions requirements, courses of study, degree and certificate programs, costs and financial aid, scholarship opportunities, extra-curricular activities, and the life of a college student.
5. It is helpful to bring brochures or other handouts with information students can take home to share with their families. Please try to bring enough for all ### students and some extras for their teachers.
6. We will provide an undecorated (provide dimensions) table, so you may will want to bring a tablecloth, perhaps with your organization’s logo.
7. Exhibitors will need to bring their own displays (e.g., table top and/or standing) and signs. Please check with the WBL coordinator if you contemplate a large display.
8. The most effective college and career fair booths provide hands-on, interactive opportunities for students to see, touch, or engage in other ways. Some participants bring tools, models, or games. Please discuss your plans with the WBL coordinator, as he/she needs to make sure your display does not exceed the available space and is safe for students.
9. *(If this exhibitor is participating in a breakout session, include details).*
10. Students will be prepared with information about your organization and questions to ask.

Thank you very much for agreeing to participate in the college and career fair. Please contact (WBL coordinator) at any time with questions or concerns. It is part of his/her job to make sure everything goes smoothly.
College and Career Fair Employer/College Evaluation

Thank you for taking the time to participate in the (date or location or other identifier) fair. Your support of this activity provides students with opportunities to make better-informed decisions about their futures. Your feedback is valuable to ensuring high-quality experiences for you, other college and career fair exhibitors, and our students. Please take a few minutes to complete this form and return it to the fair coordinator.

<table>
<thead>
<tr>
<th>Name:</th>
<th>Phone number:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Title:</td>
<td>Email:</td>
</tr>
<tr>
<td>Organization/Institution:</td>
<td>Industry:</td>
</tr>
</tbody>
</table>

Please evaluate the fair in each of the following areas.

<table>
<thead>
<tr>
<th>LOGISTICS</th>
<th>Exceeded Expectations</th>
<th>Met Expectations</th>
<th>Below Expectations</th>
<th>Not Applicable</th>
</tr>
</thead>
<tbody>
<tr>
<td>Communication about the fair and expectations</td>
<td>Exceeded Expectations</td>
<td>Met Expectations</td>
<td>Below Expectations</td>
<td>Not Applicable</td>
</tr>
<tr>
<td>Ease of participation</td>
<td>Exceeded Expectations</td>
<td>Met Expectations</td>
<td>Below Expectations</td>
<td>Not Applicable</td>
</tr>
<tr>
<td>Fair coordination</td>
<td>Exceeded Expectations</td>
<td>Met Expectations</td>
<td>Below Expectations</td>
<td>Not Applicable</td>
</tr>
<tr>
<td>Fair layout</td>
<td>Exceeded Expectations</td>
<td>Met Expectations</td>
<td>Below Expectations</td>
<td>Not Applicable</td>
</tr>
<tr>
<td>Fair schedule</td>
<td>Exceeded Expectations</td>
<td>Met Expectations</td>
<td>Below Expectations</td>
<td>Not Applicable</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>STUDENTS</th>
<th>Exceeded Expectations</th>
<th>Met Expectations</th>
<th>Below Expectations</th>
<th>Not Applicable</th>
</tr>
</thead>
<tbody>
<tr>
<td>Students were prepared with questions</td>
<td>Exceeded Expectations</td>
<td>Met Expectations</td>
<td>Below Expectations</td>
<td>Not Applicable</td>
</tr>
<tr>
<td>Students were professional</td>
<td>Exceeded Expectations</td>
<td>Met Expectations</td>
<td>Below Expectations</td>
<td>Not Applicable</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>OVERALL EVALUATION</th>
<th>Exceeded Expectations</th>
<th>Met Expectations</th>
<th>Below Expectations</th>
<th>Not Applicable</th>
</tr>
</thead>
<tbody>
<tr>
<td>College and career fair experience</td>
<td>Exceeded Expectations</td>
<td>Met Expectations</td>
<td>Below Expectations</td>
<td>Not Applicable</td>
</tr>
</tbody>
</table>

Would you be willing to participate in future fairs?  YES  NO

Would you be willing to participate in other work-based learning activities, such as guest speaker presentations, workplace tours, informational interviews, job shadows, or internships? Please note any that are of interest in the comment section below. Someone will contact you to follow up.

Please use the space below to provide comments about the fair. Please be sure to suggest ways to make future fairs more convenient and productive for exhibitors.
Student Registration and Parent/Guardian Permission Form for College and Career Fair
(Only needed if fair location is off-campus. Top part to be completed by WBL coordinator, except for student and parent names.)

Both the student and the parent or guardian should review the expectations outlined in this form. A signature on this form not only signifies permission, but also a commitment to fulfill the expectations. **This form must be signed and returned to (whom, where) by (due date) or the student will not be able to participate in the fair.**

<table>
<thead>
<tr>
<th>Student name:</th>
<th>Parent/guardian name:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date of fair:</td>
<td>Location of fair:</td>
</tr>
<tr>
<td>Hours of fair:</td>
<td></td>
</tr>
<tr>
<td>Meeting place and time for departure and return:</td>
<td>Transportation arrangements:</td>
</tr>
<tr>
<td>School contact name, phone, and email:</td>
<td>Work-based learning coordinator name, phone, and email:</td>
</tr>
</tbody>
</table>

**Expectations for students:**

1. Participate in classroom lessons to prepare for fair.
2. Obtain signatures and assignments from teachers for all classes that will be missed.
3. Arrive on time on the day of the fair.
4. Adhere to the dress code discussed in class.
5. Demonstrate appropriate workplace behavior.
6. Listen to and ask questions of the employer and college representatives participating in the fair.
7. Get your passport to the future stamped or signed at each exhibit you visit.
8. Participate in post-fair reflection activities.
9. Complete an evaluation of the fair.
10. Complete all assignments from any missed classes.

**Expectations for parents or guardians:** Please check boxes to indicate your understanding and acceptance of each item.

- [ ] Support student’s participation and fulfillment of the above expectations.
- [ ] Give permission for student to participate, understanding that the (name of district) bears no responsibility for health, accident, or transportation insurance while the student is away from school to attend the fair.
- [ ] Give permission for the student to be photographed during the fair.
- [ ] Parents are welcome to visit the fair. Please register at the entrance if you decide to come.

<table>
<thead>
<tr>
<th>Student name:</th>
<th>Parent or guardian name:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Student signature:</td>
<td>Parent signature:</td>
</tr>
</tbody>
</table>
Teacher Permission Form for Class Absence (Only include periods that students will miss)

You are excused from (part of day or full day) of school on (date) to participate in a college and career fair at (location). There are certain procedures that must be followed for this to happen. All teachers whose classes you will miss must be informed, and you must obtain all assignments for the day of the tour. It is up to your individual teachers to decide when the assignments you miss will be due.

This form must be completed with all teacher signatures and turned in to (whom) by the established deadline in order for you to be excused from classes. Students will not be permitted to attend the college and career fair if they have not submitted completed permission forms.

<table>
<thead>
<tr>
<th>Student name:</th>
<th>Date of fair:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Period 1 teacher signature:</td>
<td>Assignment:</td>
</tr>
<tr>
<td>Period 2 teacher signature:</td>
<td>Assignment:</td>
</tr>
<tr>
<td>Period 3 teacher signature:</td>
<td>Assignment:</td>
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<tr>
<td>Period 4 teacher signature:</td>
<td>Assignment:</td>
</tr>
<tr>
<td>Period 5 teacher signature:</td>
<td>Assignment:</td>
</tr>
<tr>
<td>Period 6 teacher signature:</td>
<td>Assignment:</td>
</tr>
<tr>
<td>Period 7 teacher signature:</td>
<td>Assignment:</td>
</tr>
</tbody>
</table>
**Passport to the Future** (Add pages as needed, so that students can make notes on all exhibits.)

As you move through the college and career fair and talk to representatives at each exhibit, write the name of each employer or college you visit in one of the boxes below and ask a representative to sign or stamp it. You may use this form to make notes about memorable employers or higher education institutions.

<table>
<thead>
<tr>
<th>Student name:</th>
<th>Date of fair:</th>
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<tbody>
<tr>
<td></td>
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<tr>
<td>School:</td>
<td></td>
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</table>

Exhibits visited:

<table>
<thead>
<tr>
<th>Exhibits visited:</th>
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College and Career Fair Student Evaluation

Thank you for participating in the college and career fair. Your feedback is important. Please complete the form and return it to your teacher.

Student name: ___________________________ School: ___________________________

Date of fair: ___________________________

Please evaluate the experience in each of the following areas:

<table>
<thead>
<tr>
<th>Area</th>
<th>Exceeded Expectations</th>
<th>Met Expectations</th>
<th>Below Expectations</th>
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</thead>
<tbody>
<tr>
<td><strong>BOOTHS</strong></td>
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<td></td>
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<tr>
<td>Booths were hands-on and interesting</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Representatives described their organizations in detail</td>
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<td></td>
<td></td>
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<tr>
<td>Representatives were friendly</td>
<td></td>
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<tr>
<td><strong>BREAKOUT SESSIONS</strong> (if applicable)</td>
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<tr>
<td>Breakout sessions were helpful</td>
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</table>

Comments about breakout sessions

<table>
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<tr>
<td><strong>OVERALL EVALUATION</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>The fair helped me learn more about careers and education programs</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>College and career fair experience</td>
<td></td>
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<td></td>
</tr>
</tbody>
</table>

Would you recommend other students attend a similar fair? Circle one and explain. YES  NO

Did the fair help you decide which career(s) you are interested in learning more about or careers in which you are not at all interested? Explain why.

What was the most interesting exhibit you visited and why?

What was the least interesting exhibit you visited and why?

Please provide additional comments below.